



## HELPING ENTREPRENEURS TO ACCESS PUBLIC PROCUREMENT OPPURTUNITIES

The enclosed information is to be treated confidentially.

The report is the property of the TESLA consortium

and

the information will not go beyond this project.

### Application Form

#### Background information

*The overall objective of this action is to contribute to the creation of a trans-national ecosystem favourable to entrepreneurship, innovation and knowledge transfer, by increasing the awareness of and enhancing the access for High Potential Start-Ups (HPSUs) to public procurement procedures in the NWE region. It specifically focuses on training HPSUs on how to submit good tenders in public procurement procedures in order to improve their chances of succeeding in their applications.*

*The action will aim at:*

- i. Reducing the information asymmetries existing between entrepreneurs/HPSUs and public procurers in order to improve the accessibility of entrepreneurs and HPSUs to public procurement procedures;*
- ii. Increasing the skills of HPSUs and entrepreneurs in submitting tenders in public procurement procedures, with a view to increasing the chances of HPSUs submitting successful tenders and winning public sector contracts.*

### **1. Full contact details:**

Contact person within the company:

First Name:

Last Name:

Title:

Position:

E-mail:

Telephone:

Please describe your role in the company (max. 100 Words):

### **2. Company details:**

Company's name and address:

Name:-

Registered Address:-

Contact Address:-

Website:

### **3. Company profile:**

Date of establishment/incorporation:

No. of employees/full time equivalent:

Company objective (max. 100 Words):

Product/service proposition (max. 100 Words):

**4. How many public sector tenders or pre-qualification questionnaires (PQQs) have you submitted in the last three years?**

**5. How successful have you been in public sector tendering over the last three years, in terms of your percentage success rate in winning public sector tenders?**

**6. Which are the biggest challenges you have faced in tendering for public sector contracts?**

**7. Do you intend to submit any public sector tenders or PQQs in the next 12 months?**

**8. Why are you applying for this public sector tendering support?**

**9. TESLA Individual Company report and would be completed by the TESLA Consortium.**

### **TESLA PARTNER INDIVIDUAL REPORT**

For each company contacted, the TESLA partner is requested to write down a one page summary mentioning the following: